Technical Lead – Alltech Canada
Location: Canada; **Travel:** Approximately 30%; **Position Type:** Full-time;
Salary & benefits: Competitive with the market
Reports to: Vice President, Commercial Operations – Canada

The Opportunity

Alltech Canada is seeking an experienced livestock technical professional to lead technical strategy and strengthen the practical application of our technologies across Canada. This national, customer-facing role is ideal for someone who combines deep expertise in at least one livestock sector with the curiosity and collaboration skills to work across species. You will connect customers and commercial teams with Alltech's Canadian and global specialists, translating research and production data into clear recommendations. We are looking for strong technical depth, sound judgment and the ability to mobilize the right expertise. Additionally, you will be able to turn technical knowledge into practical value for customers. This is an individual-contributor leadership position with significant cross-functional influence and the opportunity to help shape technical priorities for Alltech Canada.

Key Responsibilities

Technical Leadership & Commercial Support

- Set Canadian technical priorities with commercial leadership and align resources to customer and market needs.
- Serve as a technical resource in customer meetings, feed-industry discussions, farm visits, presentations and training.
- Translate research and production data into commercially relevant solutions.
- Identify opportunities that strengthen the sales process and customer relationships.
- Respond to technical inquiries and guide the appropriate positioning and application of Alltech technologies and solutions.

Regulatory & Product Support

- Act as a technical liaison with Regulatory and provide scientific support for Canadian registrations, renewals, claims and marketing requirements.
- Help ensure product positioning and technical materials are accurate, relevant and appropriate for the Canadian market.
- Connect global research and innovation with Canadian customer needs; support commercial trials, research relationships and field demonstrations where appropriate.

Build capability and collaboration

- Develop and deliver technical training for sales teams, customers and industry stakeholders.
- Collaborate with species specialists, researchers, nutritionists, veterinarians, consultants and feed manufacturers across Canada and globally.
- Partner with Marketing to create technically credible educational content, customer programs and market initiatives.
- Build a trusted professional network and represent Alltech at selected conferences, universities and customer events.

Qualifications

- MSc, PhD, or DVM in Animal Science, Animal Nutrition or a related discipline. An MSc is preferred; a PhD or DVM is an asset.
- 5+ years of relevant professional experience in animal nutrition, livestock production, feed, premix, animal health or the feed-additive industry. Strong candidates outside this range will also be considered.
- Ability to critically evaluate scientific literature and production data, then convert the findings into practical customer recommendations.
- Credibility with technical audiences and the communication skills to engage producers, nutritionists, veterinarians, researchers and commercial teams.
- Experience working directly with customers and collaborating across technical, commercial, marketing and regulatory functions.
- Ability to work independently, prioritize high-value opportunities and manage multiple projects.

Assets

- Familiarity with Canadian feed regulations, ingredient registration and product claims.
- Experience with technical sales support, commercial or university trials, field demonstrations, or customer training.
- Established relationships across Canadian livestock industry.

Workplace Environment

- Full time based in Canada. Standard working hours are 8:00 am - 5:00 pm.
- Availability to manage events taking place outside core hours.
- Candidates should be within reasonable access of a commercial airport and able to travel effectively to Canada's major livestock-production regions.
- Travel is expected to average approximately 30%, with occasional international travel. Travel will vary by customer and project needs.

Why This Role

- **National influence:** Help shape how technical resources and priorities support Canadian customers and commercial growth.
- **Breadth with depth:** Apply your core species expertise while collaborating with specialists across species, technologies and geographies.
- **Science with practical impact:** Turn research and innovation into solutions that matter on farm and in the feed industry.
- **Visible leadership:** Build industry relationships and contribute to technical education, customer strategy and market development.

About Alltech

Founded in 1980 by Irish entrepreneur and scientist Dr. Pearse Lyons, Alltech delivers smarter, more sustainable solutions for agriculture. Our diverse portfolio of products and services improves the health and performance of plants and animals, resulting in better nutrition for all and a decreased environmental impact. We are a global leader in the agriculture industry. Our team produces specialty ingredients, premix supplements, feed, and biologicals, backed by science and an unparalleled platform of services. Headquartered just outside of Lexington, Kentucky, USA, Alltech serves customers in more than 140 countries, has five bioscience centers, and operates more than 80 manufacturing facilities across the globe.

Strengthened by more than 40 years of scientific research, we carry forward a legacy of innovation and a unique culture that views challenges through an entrepreneurial lens. As a private, family-owned company, we adapt quickly to our customers' needs and focus on advanced innovation. We believe agriculture has the greatest potential to shape the future of our planet. Our more than 5,000 talented team members worldwide share our purpose of **Working Together for a Planet of Plenty.** Together, we can provide nutrition for all, revitalize local economies, and replenish the planet's natural resources. Will you join us?

Alltech offers a comprehensive benefit package and an atmosphere for professional and personal development. We are an equal opportunity employer and do not discriminate against otherwise qualified applicants based on race, color, creed, religion, ancestry, age, sex, marital status, national origin, disability or handicap, or veteran status.

Please submit resumes by email to: Hala.Hamzi@Alltech.com